

Economic Development Division
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Governor's Economic Development Initiative (GEDI) **Summary of Benefits**

New Employment Credit

- January 1, 2014 – January 1, 2021
- Administered by the Franchise Tax Board (FTB)
- Applies to businesses located in high unemployment and high poverty areas as well as most former Enterprise Zone areas
- Employer must show net increase in jobs. Credit applies to new full-time jobs only.
- 35% Credit applies to wages between 150% - 350% of minimum wage* (currently \$15 - \$35/hour) *In Pilot Program areas the wage threshold has been reduced to \$10/hour.
- Qualified employees are those who fit into one of the following five categories: unemployed a minimum of six months (one year for recent college grads), veterans w/in one year of separation, Earned Income Tax Credit (EITC) recipients, ex-felon, or CalWorks/general assistance recipients
- Employer must obtain a "Tentative Credit Reservation" (TCR) within 30 days of hire
- Excluded businesses: temp agencies, alcoholic beverage service businesses, retail, food service, casinos, casino hotels and sexually-oriented businesses....etc. cannot qualify unless gross receipts are \$2 million/year or less.
Sexually- oriented businesses cannot qualify regardless of size
- Additional information can be found here:
https://www.ftb.ca.gov/online/New_Employment_Credit_Reservation/index.shtml

Sales & Use Tax Exemption for Manufacturing and R&D

- July 1, 2014 – January 1, 2022
- Administered by Board of Equalization (BOE)
- Statewide program
- 4.19% sales & use tax exemption on qualified purchases
- Applies to NAICS Codes 3111 through 3999, 541711, and 541712 (as published by the US Office of Management and Budget (OMB), 2012 edition)
- \$200 million per calendar year in exempt purchases per business
- Applies to manufacturing equipment: including food processing, manufacturing R&D, biotech manufacturing, biotech R&D, and related tenant improvements
- To determine eligibility: company must register on BOE website and print eligibility document. This document must be shown when making qualified purchases
- Additional information can be found here:
http://www.boe.ca.gov/sutax/manufacturing_exemptions.htm#page=Overview

California Competes Tax Credit

- January 1, 2014 – January 1, 2025
- Administered by the Governor's Office of Business & Economic Development (GO-Biz)
- Flexible Income Tax Credit negotiated between GO-Biz and businesses who are looking to move to, or stay and grow, in California
- Credit amount depends on several factors including: number of jobs created/retained, wages paid to employees, amount of investment and the business' economic impact
- 25% of the credit must be awarded to small business (\$2 million or less in annual revenue)
- No single business will receive more than 20% of total amount available
- Competitive application process
- May carry forward for up to 6 years
- To apply, or for additional information, visit:
<http://business.ca.gov/Programs/CaliforniaCompetes.aspx>